

Message Text

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ACTION AGRE-00

INFO OCT-01 EA-07 ISO-00 EB-08 COME-00 TRSE-00 CIAE-00
INR-07 NSAE-00 /023 W
-----120727Z 016914 /10
R 120032Z FEB 77
FM AMCONSUL HONG KONG
TO SECSTATE WASHDC 3773
INFO USLO PEKING

LIMITED OFFICIAL USE HONG KONG 01793

PASS AGRICULTURE, FAS, FMD, IMR FRUIT AND VEGETABLES

E.O. 11652: NA
TAGS: ETRD, CH, US
SUBJECT: US BUSINESS VISITOR TRADE PROPOSAL TO PRC THROUGH
CHINA RESOURCES COMPANY IN HONG KONG

1. PERRY WALKER OF RIVERBEND FARMS, INC (CALIFORNIA),
ACCOMPANIED BY CONGEN OFFICER, MET WITH CINA RESOURCES COMPANY
(CRC) REPRESENTATIVE ON 8 FEBRUARY TO DISCUSS HIS COMPANY'S
INTREST IN SELLING TO THE PEOPLE'S REPUBLIC OF CHINA (PRC)
A COMPUTERIZED PROGRAM FOR GROWING HIGH-QUALITY CITRUS FRUIT
ON LARGE-SCALE BASIS. WALKER INFORMED CRC OFFICALS THAT PROGRAM
HAD BEEN DEVELOPED OVER PAST SIX YEAR PERIOD BY COMPANY'S
RESEARCH TECHNICIANS AND WILL BE MARKETED IN THE
US SHORTLY.

2. WALKER INFORMED CRC OFFICIAL THAT PROGRAM UTILIZED ONE
IBM 3200 COMPUTER WHICH WAS FOUND TO BE QUIRE ADEQUATE FOR THEIR
PROGRAMMING NEEDS BUT SALE OF PROGRAM WOULD NOT BE CONTINGENT
UPON THE PURCHASE OF IBM COMPUTER. PROGRAM COULD BE EASILY
ADAPTED TO OTHER COMPARABLE COMPUTERS WITH SELECTION
LEFT TO PRC. WALKER STATED THAT PROGRAM ENHANCES SCIENTIFIC
APPROACH TO LARGE-SCALE FARMING AND OFFERS OTHER ADVANTAGES
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SUCH AS PROMOTING GREATER COST EFFICIENCY, PROVIDING
MORE ACCURATE FORECASTS OF PRODUCTION OF QUALITY FRUITS
AS WELL AS MORE ACCURATE ESTIMATES OF VOLUME MEETING EXPORT
STANDARS. PROGRAM COULD ALSO BE ADOPTED TO LARGE-SCALE VEG-
ETABLE PRODUCE FARMS.

3. CRC OFFICIAL REQUESTED WALKER PROVIDE CRC WITH TWO COPIES

OF DETAILED PROPOSALS WITH QUOTATIONS FOR ABOVE PROGRAM, HE
STATED THAT ONE COPY WOULD BE FORWARDED ON TO THE APPROPRIATE
FOREIGN TRADE CORPORTATION (FTC) IN PEKING. OFFICIAL EXPRESSED
INTREST IN THE CONCEPT OF COMPUTERZING LARGE-SCALE PRODUCE
FARMING AND STATED THAT HE WOULD INFORM COLLEGUES IN
PEKING OF HIS DISCUSSION WITH WALKER.
CROSS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CITRUS FRUIT, COMPUTERS, AGRICULTURAL PROGRAMS
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977HONGK01793
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770050-0925
Format: TEL
From: HONG KONG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770247/aaaabpiv.tel
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Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Secure: OPEN
Status: NATIVE
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